

March 7, 2017

FEBRUARY ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2017)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : February 1, 2017 ~ February 28, 2017 >

< Total : May 1, 2016 ~ February 28, 2017 >

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		0.8	2.2	-	-
Tea Leaves		2.3	4.0	-	-
Drinks		0.5	2.0	0.4	2.0
Breakdown of Drinks	Japanese/Healthy Tea	-0.1	2.2	-0.8	2.3
	Chinese Tea	-0.1	-3.4	-1.0	-4.3
	Vegetable	7.6	1.7	8.5	3.1
	Fruit	-4.8	-4.3	-9.1	-7.4
	Coffee	1.3	3.3	1.1	2.9
	Black Tea	4.6	-22.7	-5.2	-24.2
	Functional	-11.4	8.3	-16.6	7.2
	Mineral Water	4.2	30.8	11.8	23.2

Note 1: Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.

Note 2: Amounts are estimated and therefore may vary from actual figures.