

September 7, 2016

AUGUST ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2017)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : August 1, 2016 ~ August 31, 2016 >

< Total : May 1, 2016 ~ August 31, 2016 >

		(YOY % Change)			
		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		3.2	1.4	-	-
Tea Leaves		5.8	3.3	-	-
Drinks		3.1	1.3	3.8	1.4
Breakdown of Drinks	Japanese/Healthy Tea	3.7	2.6	4.5	2.8
	Chinese Tea	8.1	-2.7	3.8	-4.1
	Vegetable	5.7	0.2	7.8	2.2
	Fruit	-18.3	-14.8	-17.3	-15.7
	Coffee	-1.3	3.7	-3.4	2.6
	Black Tea	-49.3	-52.7	-50.4	-54.9
	Functional	6.2	10.3	-1.3	13.6
	Mineral Water	39.6	37.5	25.2	15.5

Note 1: Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.

Note 2: Amounts are estimated and therefore may vary from actual figures.