

March 7, 2018

FEBRUARY ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2018)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : February 1, 2018 ~ February 28, 2018 >

< Total : May 1, 2017 ~ February 28, 2018 >

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		3	2	-	-
Tea Leaves		8	7	-	-
Drinks		3	2	3	2
Breakdown of Drinks	Japanese/Healthy Tea	2	1	2	0
	Vegetable	2	7	3	9
	Coffee	-3	-2	-1	-2

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.