

April 6, 2018

MARCH ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2018)

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : March 1, 2018 ~ March 31, 2018>

<Total : May 1, 2017 ~ March 31, 2018>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		5	3	-	-
Tea Leaves		3	6	-	-
Drinks		5	2	6	3
Breakdown of Drinks	Japanese/Healthy Tea	2	1	4	1
	Vegetable	6	7	8	9
	Coffee	19	0	18	0

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.