

June 1, 2018

APRIL ACTUAL NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDED APRIL 30, 2018)

The actual non-consolidated monthly sales of ITO EN is released as below.

<Monthly : April 1, 2018 ~ April 30, 2018>

<Total : May 1, 2017 ~ April 30, 2018>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		6.9	3.1	-	-
Tea Leaves		1.9	6.0	-	-
Drinks		7.5	2.7	6.6	3.2
Breakdown of Drinks	Japanese/Healthy Tea	7.3	1.6	7.0	1.2
	Chinese Tea	-3.1	2.3	-0.9	2.2
	Vegetable	-0.5	6.4	1.8	7.9
	Fruit	10.6	10.5	14.2	14.3
	Coffee	9.9	0.8	8.8	0.7
	Black Tea	70.8	3.7	43.8	7.5
	Functional	11.9	-3.4	16.1	-4.9
	Mineral Water	-2.0	-4.5	2.9	6.6

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.