

December 7, 2017

NOVEMBER ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2018)

The estimated non-consolidated monthly sales of ITO EN is released as below.

<Monthly : November 1, 2017 ~ November 30, 2017>

<Total : May 1, 2017 ~ November 30, 2017>

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		5	2	-	-
Tea Leaves		7	8	-	-
Drinks		4	1	5	2
Breakdown of Drinks	Japanese/Healthy Tea	4	1	3	0
	Vegetable	3	7	4	8
	Coffee	2	-2	1	-2

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.