

September 7, 2018

AUGUST ESTIMATED NON-CONSOLIDATED
MONTHLY SALES OF ITO EN
(FOR THE FISCAL YEAR ENDING APRIL 30, 2019)

The estimated non-consolidated monthly sales of ITO EN is released as below.

< Monthly : August 1, 2018 ~ August 31, 2018 >

< Total : May 1, 2018 ~ August 31, 2018 >

(YOY % Change)

		Sales Base		Volume Base	
		Monthly	Total	Monthly	Total
Total Sales		6	4	-	-
Tea Leaves		5	2	-	-
Drinks		6	4	6	5
Breakdown of Drinks	Japanese/Healthy Tea	9	7	8	6
	Vegetable	1	-2	1	-1
	Coffee	-9	0	-11	-1

Volume Base of Tea Leaves is not disclosed because it is impossible to account for the numerous different types of packaging material used for Tea Leaves based products.